

John T Andrews JD

823 Woodland Bayou Dr

Santa Rosa Beach, Florida

I have been an equity member of Santa Rosa Golf and Beach Club since 2003.

Education

I obtained my undergraduate degree from Miami University Oxford, Ohio and obtained my law degree from Cleveland State University and was admitted to the bar in Ohio in 1978.

Employment

I was a special agent with the Federal Bureau of Investigation for 22 years and retired as the senior resident agent for Southeast New Mexico. Most of my career involved domestic and international terrorism investigations as well as major public corruption cases.

For four years I was a Project Alert representative for the National Center for Missing and Exploited children conducting outreach programs with local police departments involving missing and exploit children.

For the last 16 years I have been a professor at Florida State University developing and teaching graduate courses in Law Enforcement Intelligence.

Previous Board Experience

I have been a board member for 6 years. During that time, I was a member of the Policy and Membership Committees. In addition, I served as board president from 2007-2008 and subsequently vice president under Dennis Gagnon.

Position Paper

Having previous board experience especially during our lean times is important. I have been with the club when we had long waiting lists and an enthusiastic membership. I also was president when we lost many members during the housing bust and we had to make tough decisions to keep the club going. I had to cancel pay outs to equity members who quit the club to ensure we had sufficient funds on hand. My goal is to ensure this is a member centric club. Maximize member satisfaction not just profit.

John T Andrews

JOHN ANDREWS

As a potential board member, what are you most passionate about improving about the club experience?

I believe members should be more involved in all aspects of the club. For example, participate in the various committees and have the board meet with members periodically in an open forum to increase transparency and communicate.

The club has recently made numerous improvements, how would you make the club more member centric?

I want our members to feel special when they come to the club. We are the only truly private club in the area. The goal of any private club is to serve its members. Improving amenities should be one area to pursue. On the golf course, I would look at ball washers, more benches and trash cans. At Vue a members only area to have a drink or appetizer.

Elizabeth S. Garner
1807 Driftwood Point Road
Santa Rosa Beach, Florida 32459
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Volunteer Experience

Santa Rosa Golf and Beach Club 2005 - Present

Membership Committee member
Social Committee member
Long Term Planning Committee member

Bella Mar at Gulf Place 2019 - 2022

Vice President of HOA
Treasurer of HOA

Connelly School of the Holy Child 2009 -2019

Board of Trustees (2016-2019)

Suburban Nursery School 1994-2000

Board Vice President (1996-1997)

River Falls Civic Community Association 1998-2014

Membership Governor (2000-2006)

Employment Experience

Bell Builders 1991-1994; 2002-2014

Office Manager responsible for all payroll, accounting and client relations

ConSern Student Loans 1989-1990

Business Analyst

Ernst and Young 1988-1989

Mergers and Acquisitions

Prudential Bache Securities 1984-1988

Investment Banking Analyst
Equity Trading Desk

Education

Georgetown University 1984 BSBA majoring in Finance

Position Paper
Liz Garner

First, I would like to thank the nominating committee for their consideration. I am truly honored.

Santa Rosa Golf and Beach Club is currently on the right track. My husband Charlie and I have enjoyed the Club, first as guests of family members since 2000 and as members since 2005. The Club has come a long way. If I have to say one aspect that the Club does best is the people – both the membership and the staff. They are both very welcoming and friendly. However, this is also the area where we can improve.

I believe my love of Santa Rosa Golf and Beach Club and my experience on the social committee, membership committee and past boards would allow me to help the Club improve in the area of member satisfaction. I enjoy working with others to take an idea from conception to completion. I want to help make SRGBC the best it can be!

The membership has grown tremendously over the past few years, which is a plus. Now we need to ensure that our larger size does not impact our friendly atmosphere. We need to cultivate our new members as well as our long-time members. We need to ensure that all members feel “at home”. To ensure member satisfaction, I believe we need more member events. I also believe we need to make all our assets perform. These two goals can work together.

The renovation of Schoony’s is wonderful. Now we need to use it more. Staying open later and after members rounds of golf and member events such as live music could be held here without impacting the outside revenue stream at the Vue or the member experience/satisfaction. While the grill there is limited, it can be open for dinner when the Vue is closed.

The social events at the club are almost always at the Vue, which limits what nights we can host events. The Masters Watch party is a great start for using Schoony’s. Other ideas - Trivia Night, College football every week of the season, NCAA Final Four, Stanley Cup Finals, BSC Bowl, Super Bowl, weekend golf viewing, etc.

Again, thank you for your consideration. My one and only goal is to help SRGBC in any way I can.

LIZ GARNER

As a potential board member, what are you most passionate about improving about the club experience?

I believe we need more opportunities for members to meet and mingle. Organized events are great but we also need times when the Club is closed to non-members. The lounge on Wednesday night is an example. Many members, new and old, drop by for a drink or dinner. The atmosphere is wonderful and it is an easy, relaxed way for new members to meet other members.

What is your idea on how to integrate new members fully and quickly into the SRGBC community?

For awhile we had an Ambassador program. We should reinstate it. Now that potential members need two sponsors, they should also help in introducing new members to existing members.



Peter B. Kohler, II

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Accomplished executive with 34 years of experience leading multi-billion/multi-national operations supplying components to global automotive and commercial vehicle companies worldwide through highly engineered products and processes. Proven track record for strategy, sales growth, multiple operational turn-arounds, financial discipline, and change management with union and non-union workforces.

Club Memberships

Santa Rosa Golf and Beach Club	May 2020-present
Biltmore Forest Country Club Asheville, NC	May 2006-August 2021
The Cliffs Greenville, SC Asheville, NC	2002-2012
Delaware Country Club Muncie, IN	1995-2000

Board of Director Positions

BorgWarner, Inc | Auburn Hills, MI
 TEL | Chennai, India
 BorgWarner Cooling Systems Korea, Inc | Changwon, South Korea
 Tri-County Technical College Foundation Board | Pendleton, SC

Professional Experience

BorgWarner, Inc.	June 1995 - May 2013
President, BorgWarner, Inc. Commercial Vehicles Strategies	February 2010 - May 2013
President and General Manager, Commercial Diesel Turbo	January 2006 – February 2010
President and General Manager, Thermal Systems	
Vice President of Operations, TorqTransfer Systems	June 2000 – January 2006
Vice President, Human Resources	June 1995 – June 2000

Dayco Corporation/Mark IV Industries	January 1979 – June 1995
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Education

Bachelors Degree - Tennessee Technical College
 Masters Degree - Ball State University
 Executive Courses - Harvard, MIT, University of Tennessee



Peter B. Kohler, II

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My wife and I spent 3 years visiting various parts of Florida looking for where we wanted to call home. In January of 2019 we stayed in Sandestin, spending most of our time on the beaches of Santa Rosa Beach and we never looked back.

By April of that year we purchased our home and have not once regretted our decision to be a part of the South Walton Community. The reasons that made our choice of location clear are the same reasons that made joining Santa Rosa Golf and Beach Club an easy decision.

Our first (and currently only) granddaughter was only 4 months old the first time she visited Dune Allen, and we have no shortage of memories made there, on our beaches or in the Club pool with her, our daughters, son-in-law, and extended family members. In the summer of 2020 she joined my youngest daughter and me on the golf course, she still talks about it.

When I think about what South Walton County and specifically Santa Rosa Golf and Beach Club have given to our family, I would like the opportunity to give back by serving on our board.

I am passionate about the reasons that drew us to this area, and am a firm believer that history and traditions are important. I am not afraid of change and as you can see in my resume have led plenty of significant change initiatives resulting in significant profits and positives for the associates. This said, I do not believe in change for the sake of change. Our Club has been and continues to be very successful, my position as a board member would be to learn from and build upon the decisions that have brought us to where we are today.

I think it is important to ask questions of all persons, stakeholders, subject matter experts and especially those impacted by a decision before moving forward in any direction.

I believe my professional experience combined with my personal commitment to this club will help me be a strong partner to the board members and a valuable voice for the members of the Santa Rosa Golf and Beach Club.

PETE KOHLER

As a potential board member, what are you most passionate about improving about the club experience?

Long-term viability of the club for future generations and on-going member satisfaction

Your resume shows experience at a number of golf clubs, as such how would you parlay that experience to SRGBC?

I see my previous experiences as a base of experiences to share with fellow Board members that worked and didn't work on similar projects.

Steve O'Brien

61 N. Deno Dr. Santa Rosa Beach, FL 32459 | 850-890-9871 | sob724@icloud.com

Current Address

61 North Deno Drive, Santa Rosa Beach, FL 32459

Current Membership

Began 6/4/2020 (2 yrs-6 months)

Education

J. M Tate High School Pensacola, FL 1984 -1994

Georgia Military College 1990-1992 (during Navy)

Employment and Professional summary

1984-1994 United States Navy (Submariner) USS Michigan / USS Kentucky

1995-2001 Escambia Co. Sheriffs Office (Deputy Sheriff) S.W.A.T.

2001-2012 Adams Homes (Superintendent, Construction Manager, General Manager)

2012-2016 DR Horton (Vice President of Operations)

2016-Present Coastline Custom Homes, LLC (Owner)

Previous Club and/or Board Experience

2008-2012 Bentwinds Country Club Fuquay Varina, NC (member)

2014-2017 Camp Creek Golf Club Inlet Beach, FL (member)

Steve O'Brien

61 N. Deno Dr. Santa Rosa Beach, FL 32459 | 850-890-9871 | sob724@icloud.com

Dear Nominating Committee,

This Letter is regarding my interest in becoming a Board Member at Santa Rosa Golf & Beach Club.

I am enthusiastic about the possibility of becoming a Board member and I am confident that my experience, abilities and drive will match the criteria for this role. Please allow me to highlight my skills as they relate to the position as a Board Member and the needs of our club and membership.

- More than 21 years' experience in the building industry as Vice President of Operations / General Manager effectively supporting Executive level staff of major corporate companies.
- Extensive experience and proven success in handling of daily work processes as well as special projects, delegation and problem solving.
- President of numerous homeowner associations.
- Current committee member house and grounds at SRGBC.

I bring a comprehensive set of skills, knowledge and contacts that I believe will be valuable to SRGBC. I have a strong desire and commitment to making SRGBC the best it can be for the member experience as showcased in recent renovations of the Pro-shop, Schoony's, Vue admin office, agronomy center, Vue Bar area and Vue's 2nd floor board room. It has been my pleasure to help execute the construction and planning side of these projects and more.

I am excited to contribute my talents and experience towards the team effort of being a Board member and if selected I will continue to commit my very best toward enhancing the member experience. Thank you for considering my interest in becoming a nominee for the Board of Directors at Santa Rosa Golf & Beach Club.

Respectfully submitted

Steve O'Brien

STEVE O'BRIEN

As a potential board member, what are you most passionate about improving about the club experience?

Great question! I believe I am the most passionate about improving the appearance and overall functionality of the facilities. Not just the golf facilities, but the beach club and Vue as well.

Taking some of the great spaces we currently have that are not used and creating an atmosphere that invites all the members to come out and participate more is all aspects of the club.

Your resume shows you have been involved in other local clubs in this area. What specifically caused you to choose SRGBC over others?

After visiting SRGBC I made the quick decision to switch clubs. Being a member of golf clubs for the last 16 years I have found that 80% of my social life is spent at the club.

Having social interaction and creating new friends was the driving factor in joining SRGBC.

Lee Koestler Owen

148 Mussett Bayou Court, Santa Rosa Beach, FL 32459

e: lee@maverickmedical.net c: 205.837.2040

I have lived in Santa Rosa Beach for over 13 years. Being from Mississippi, I have been coming to Destin my entire life with my family for vacation. I moved here in October of 2009 for a job opportunity and have never looked back. My wife, Kate, and I have been married 11½ years and have three beautiful girls, Lela Magee (11), Jane Koestler (9) and Cecilia (6). We have been members of SRGBC for over five years (equity since 2019) and have had the best time being a part of this club.

Education

Bachelor of Business Administration in Marketing, 3.2/4.0 GPA
Mississippi State University; Starkville, Mississippi, May 2003

Work Experience

Real Estate Sales Associate, REALTOR

Corcoran Reverie, March 2022 - Present

- \$2.8M sold & pending, \$1.8M listed YTD

Account Manager, Orthopedic DME

Maverick Medical, LLC, July 2017 – Present

- medical device selling durable medical equipment (DME) to orthopedic surgeons
- #1 in sales volume for AL, MS and NW FL

Orthopedic Trauma Sales Consultant

DePuySynthes, Companies of Johnson & Johnson, October 2009 – July 2017

- medical device surgical sales for orthopedic trauma selling implant devices
- increased sales of \$400k to over \$2.8M
- took the territory from 50% to quota and -50% growth to 125% to quota and 30% growth in the last year
- over 100% to quota for six years

Pharmaceutical Sales Rep

InVentiv Commercial, LLC, November 2008 – October 2009

- promoted a muscle relaxer and obstructive sleep apnea product to primary care physicians
- ranked #1 in dollar sales and leading district in market share increase

Pharmaceutical Sales Rep

Warner Chilcott Laboratories, LLC, August 2007 – October 2008

- called on OB/GYN physicians promoting women's health products

Medical Device Sales Rep

Cardio Medical Products, LLC, August 2006 – August 2007

- sold OR & Cardio Thoracic instrumentation, Interventional Radiology, Electro Physiologists
- ranked 4th nationally with increased sales revenue from \$9k to \$48k per month in the first 9 months

B2B Outside Sales Rep

Advantage Sales and Marketing, July 2004 – August 2006

- represented/sold Quaker, Tropicana and Gatorade product line for PepsiCo
- nationally selected top 10 of 147 reps to be trainer for management mentorship program
- top 10% in 3 out of 4 categories for market share growth

Organizations/Activities

- HOA Vice President for Mussett Bayou Estates (2021 – present)
- Christ the King Episcopal Church (2015 – present) – Capital Campaign Committee, Director of Family Faith Formation Selection Committee, Youth Bible Study, Vacation Bible School, Lay Eucharistic Minister
- Y.U.P.S. (Young Up and Coming Professionals Society): Jackson, MS (2003 – 2006)
- SAE Fraternity (1999 - 2003): President, Rush Chairman, Pledge Trainer, IFC Rep, Alumni Association
- Inter Fraternity Council (2001 - 2002): Public Relations Chairman
- Alumni Delegate (2001 - 2003); Selected top 20 out of 130 candidates

January 5, 2023

Lee Owen
148 Mussett Bayou Court
Santa Rosa Beach, FL 32459

To: SRGBC Board of Directors Selection Committee

First and foremost, I want to thank the Selection Committee for consideration for the Board of Directors of SRGBC. I would say that I am a very well-rounded member of the club, being active in most amenities and activities offered. Whether it is a competitive golf tournament or a relaxing beach day, a formal dinner at The Vue or a casual gathering of good ole shenanigans at Schoony's, a club family outing event or simply meeting a friend for happy hour, I can honestly say that being a member of SRGBC has been a wonderful experience. Throughout my childhood, some of my fondest memories were with my family at Deerfield Country Club in Canton, MS. Especially, with my father who was an avid golfer. He taught me to love and respect the game, yet never take it too seriously. From taking my first golf lessons from the club Pro to lifeguarding at the club pool, being a member at SRGBC brings back a lot of nostalgia for me. I just wish my father would've lived to be able to see the beautiful renovation of our golf course. He and my mother taught me to always be myself, no matter who I cross paths with or what situation I find myself in. As you can see from my resume, I have experience in several different fields, all of which have contributed to my social ability to interact with, listen and succeed with anyone I am working for or with. This will only work to my advantage with the diversity of opinions in our club and to listen to and advocate for our members and represent SRGBC. It has been great to meet new people of all walks of life, some of which are now my dearest friends. Albeit, they may say different on the course depending on which group we are playing with. Every path I have taken in my career has given me the experience, in my humble opinion, to successfully serve on the Board of Directors for SRGBC. I love our club, my wife loves our club and our three beautiful girls, Lela Magee (11), Jane Koestler (9) and Cecilia (6) love our club. We love and live this area. I believe that I can represent the membership whole-heartedly, since I have enjoyed just about every aspect of our club. I am yet to partake in any of the Sassy Sisters events. I have the drive to get things done, I love working together on a team and aspire for our club to be the best on the panhandle. I would greatly appreciate your nomination for the Board. Thank you, again, for your consideration and I look forward to representing SRGBC!

Sincerely,

Lee Owen

LEE OWEN

As a potential board member, what are you most passionate about improving about the club experience?

Member satisfaction. Having a newly renovated golf course, beach club and fine dining, we are blessed to have such a well-rounded golf and beach club. Keeping our members happy and always wanting to engage in all aspects here are key to a successful club. I will work with the Board to engage with members and listen to any of their suggestions to make all of the right decisions that will benefit our club in the most impactful way. With the renovations of Schoony's and the golf course complete, we can now focus on the beach club for improvements that will create an overall member enjoyment environment. In the end, if we did not have members, we would not have a club. So, routinely having "member feedback" on all aspects of our club is essential in keeping all of our members satisfied!

You have said you want to focus on Senior and Social member experience and making it better, how do you propose to do that?

The overall best way to focus on members, in my opinion, is having events. The majority of events that have been held at Schoony's are centered around golf. There are so many members that do not play golf that need to experience the beautiful renovation of Schoony's. It is a great venue that we have and should be used to its fullest capacity. Some of the events I have in mind are a casino night, croque tournament, bocce ball and, of course, more trivia nights. For the beach club, my ideas are "club beach days" where everyone can come and enjoy our beautiful beach, but have a tiki bar setup with tents that have games for all ages. You can even throw in some live music. It wouldn't be a bad idea to also have a casino night on the terrace, along with more live music events. Working alongside of the other Board members engaging with members, we will come up with great events for each and every one of our members to enjoy.

Scott P. Wellford
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I am currently retired and consulting with SouthBay Lumber, who was recently purchased by BFS.

Orgill, Inc. is a Fortune Five Hundred privately held company. They are the world's largest Independent hardware distributor covering over 60 countries.

1998 to 2021- Orgill, Inc.

VP Asian Operations/International Logistics (July 2007-present)

- Assigned Responsibility to develop customers and open distribution Center in China
- Manage two direct reports in China
- Opening Concept store in China in April 2009
- Heading up group to expand into Canada
- Board member of Sound International (Import Company working with Orgill, Inc)

VP of Mid-South Distribution Region (Aug 2007-Oct. 2009) (closed dc in Oct '09)

- Responsible for over 300 employees (union environment)
- Responsible for P&L with distribution sales over \$170,000,000
- Improved profits by almost \$1 million in a year

Took over under-performing dc and have increased production over 25% in a year. I have reduced union grievances and improved morale. I have shifted all business to other dcs as we close this dc which is over 50 years old. Region covered TX, OK, KS, MO, KY, TN, MS, LA, AL

Manager Lock Services (2004-7)

- Responsible for 13 employees
- Responsible for P&L of over \$6 million
- Made unit profitable for first time since its opening , returning over \$800,000 net

Manager of E-Commerce for Orgill, Inc (Feb 1998-2004)

- Responsible for developing customers from ground zero.
- Took first order from Amazon.com for over \$1 million
- Developed Economic Model to compare all Orgill Customers

June 1995-Jan 1998- Mannington Commercial Carpets

(Privately held floor covering Manufacturer of carpet, vinyl and tile)

- Southeast Region Corporate Accounts Manager
- Responsible for developing long term relations with accounts such as BellSouth, HealthSouth Inc., Univ. of Mississippi, Federal Reserve Bank

1991- June1995 Commercial Flooring Systems

(Agency, part of BPI, opened to represent Mannington Commercial Carpets)

- Opened Agency and had five employees
- Responsible for P&L with over \$2 million in sales
- Salesmen of the Year for Southeast Region 1992

<1991 BPI Memphis

(BPI is a leading decorative surface and flooring distributor, headquartered in Memphis, TN)

- Developed BPI into the leading hardwood flooring distributor in Memphis and Mid-South
- Hardwood Flooring sales manager
- Opened new branch in Jackson, MS and Little Rock, AR
- Grew Hardwood Flooring business by 20% annually for five straight years
- Responsible for P&L in each area
- Vital part of company that grew from \$1million to over \$150,000,000 in sales

Education:

Rhodes College Psychology
EMBA University of Memphis
Distinction in Strategic Planning

My Philosophy is always have passion in what you do, never settle for anything but your best, and embrace change its what makes us better.

Scott P Wellford

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- Member of Santa Rosa Beach Club since March 2021
- I attended Washington & Lee University and graduated from Rhodes College with a BS in Psychology in 1973. I received an EMBA from the University of Memphis with distinction in Strategic Planning in 1998.
- I worked at a Fortune 200 private company, Orgill, Inc for over 20 years. I was known as the “Fix-IT Guy” internally as I moved around correcting problems. I reported only to the president. I took over a distribution center with union issues, cleaned it up, got it going and then transferred and closed the operation. There were over 300 employees and we were doing over \$170 million annually. We closed the operation because we needed to expand and move the location north to better be positioned. After that I worked In China overseeing our imports and development of business within China, ultimately closing it down. After that I worked in London Canada helping to coordinate the take over of another company into Orgill. I work well with people, love a challenge. I just need to know what “the end game” is for guidance. I have a lengthy resume if required. I think my experience sets me up to work in most any capacity the club might need. I live here full time and have no plans to move away.

Currently I help out at South Bay Lumber part time overseeing inventory control. They sought my help from my experience at Orgill Inc.

- I don't have any other club experience, but I was a USA swimming Official for over 15 years. I coached boys basketball and went undefeated only loosing once in two years.

SCOTT WELLFORD

As a potential board member, what are you most passionate about improving about the club experience?

I would like to see the “entire” staff do a better job of speaking to people passing through the club. On several occasions I have noticed “leaders” and management of the club ignoring people as they pass by. I cannot say enough about speaking to all and treating everyone equally. Changing a culture can be difficult but making members and guests all feel equal is an important mission.

Which club committee do you feel you could impact the most with your skills?

I have always in business been one who was thrown into the fire to figure out the issues and what needs to be corrected. I will graciously serve wherever the need. Wherever I am placed I will jump in and learn everything necessary to understand the issues and see what needs to be corrected. I always approach issues with what I call the “finger in the water” angle. When you finish your efforts the environment must continue to work without you there. Similar to putting your finger in water and taking it out. The water doesn’t change. Thanks